

Thursday, February 15, 2018 2:00 – 4:00 pm

Meet Our MBAs

Thursday, February 15, 2018, 2:00 – 4:00pm Tinkham Veale University Center Ballroom A

What You Need to Know:

- 1. An Employer Guide is included on the following pages to provide you with the registered employers and available positions.
- 2. Attire for the event is business professional. A suit is required.
- 3. Bring your CWRU ID for check-in and your nametag so employers can easily identify you.
- 4. Bring copies of your resume, a notepad (or padfolio), and a pen.

Career Management Office

The Career Management Office provides students, alumni, employers, and other stakeholders with strategic, high quality and timely career management solutions.

Career Services

- Career coaching
- CareerLink
- Career resource library
- Career treks
- Mock interviews
- Networking events
- On-campus career fairs
- On-campus interviews
- Resume reviews

Career Management Office Team

Meenakshi Sharma, Assistant Dean of Career & Student Affairs

Julie Gutheil, Director of Career Development

Megan Gentille, Director of Employer Development

Maggie Smith, Associate Director of Career & Employer Development

Meghan Radford, Career & Employer Development Manager

Mitchell Kam, Director of MSM-Finance Employer Development

Avery Dennison

https://www.averydennison.com/en/home.html

Avery Dennison is a global manufacturer and distributor of adhesive technologies (such as self-adhesive labels), display graphics, and packaging materials to make products more engaging and brands more compelling. From apparel branding to consumer packaged goods; from vinyl graphics to RFID tags, Avery Dennison's innovative functional materials play powerful roles in everyday lives. Avery Dennison's headquarters is located in Glendale, CA, with offices around the world, including a location in Concord, OH.

Positions Available: Full-time & Internship International Sponsorship: Maybe

AXIA Consulting

http://www.axiaconsulting.net/

AXIA Consulting brings powerful technology and business expertise to its clients to solve their most complex challenges in industries ranging from government and higher education to healthcare and manufacturing. AXIA's industry experts have a deep understanding of both business and technology, allowing them to deliver solutions that offer the most impact. They work with clients using a team-based approach to allow for an immediate and positive impact on the success of a project. They are committed to hiring individuals with a passion for delivering great work and excellent service. AXIA delivers solutions to clients in 54 countries.

Positions Available: Full-time International Sponsorship: Maybe

Cliquepoint Data Foundation

The Cliquepoint Data Foundation is a 501(c)3 non-profit organization focused on educating the public on internet privacy, how to properly protect that privacy, and the importance of setting standards around digital information sharing. Cliquepoint's goal is to become the authority on the issues and concerns surrounding online privacy protection and electronic information sharing. Ultimately, they want to promote fair information practice principals in the use of electronic media so that individuals can be responsible in safeguarding their homes, families, finances, and overall social well-being.

Positions Available: Full-time International Sponsorship: No

CWRU LaunchNet

https://students.case.edu/career/entre/launchnet/

CWRU LaunchNet supports students and alumni of Case Western Reserve University in refining practically any entrepreneurial idea, and connecting them to the resources needed to launch and maintain a business. Through its free and confidential services, CWRU LaunchNet will help students and alumni navigate through intellectual property protection, business plan creation, enterprise organization, market definition, technological infrastructure, materials research, fundraising, pitch competitions, and more. Since 2012, CWRU LaunchNet has assisted more than 500 members of the community to research and establish enterprises that have collectively won competitions, earned revenue, received grant funding, and raised investments totaling more than \$6 million.

Positions Available: Full-time & Internship

International Sponsorship: No

Education Pioneers

http://www.educationpioneers.org/

Education Pioneers recruits and develops talented students and professionals from diverse backgrounds to work for K-12 school districts, charter schools, educational organizations, and government agencies. Pioneers work on issues related to data and analysis, strategy and planning, operations, finance, program and project management, human resources, and more. They solve problems outside of the classroom so students and teachers can thrive inside the classroom. Education Pioneers offers a Summer Fellowship that connects Fellows with a high-impact placement opportunity to drive critical work on a defined project.

Positions Available: Full-time International Sponsorship: No

Federal Reserve Bank of Cleveland

https://www.clevelandfed.org/

The Federal Reserve Bank of Cleveland is one of 12 Reserve Banks that together with the Board of Governors in Washington, DC and the Federal Open Market Committee comprise the Federal Reserve System, providing the nation with a safer, more flexible, and more stable monetary and financial system. The Cleveland Fed serves the Fourth Federal Reserve District - OH, western PA, northern WV, and eastern KY. Researchers and analysts study economic activity, inflation, banking and finance, and monetary policy to inform policymakers, researchers, and the public. In addition, the Cleveland Fed promotes financial stability, consumer protection, and financial education.

Positions Available: Full-time & Internship International Sponsorship: No

FedEx Custom Critical

http://customcritical.fedex.com/

FedEx Custom Critical provides time-specific, door-to-door, same-day, and next day delivery of critical shipments, via air and surface expedited services and truckload brokerage. From expedited surface and air services to temperature control and increased security, FedEx Custom Critical delivers to its clients. Founded in 1947, FedEx Custom Critical continues to be a leader in the expedited industry, specializing in handling critical shipments of time-sensitive, hazardous and/or high-value freight including pharmaceuticals, prehistoric artifacts, and fine art. FedEx Custom Critical's headquarters is located in Green, OH.

Positions Available: Full-time International Sponsorship: No

GE

https://www.gelighting.com/

GE Lighting is the consumer lighting division of General Electric, specializing in creating optimal lighting solutions for every room in a home. GE Lighting is headquartered in Nela Park, East Cleveland, and employs over 17,000 people. With advances in lighting, GE is asking light to do more for the consumer, helping people easily create perfectly lit spaces and smart environments to live, work, and play. Their products include HD LED and LED bulbs and smart bulbs and fixtures. GE is moving its culture and its opportunities forward to embrace the digital industrial future.

Positions Available: Full-time & Internship International Sponsorship: No

Goodyear Tire & Rubber Company

https://corporate.goodyear.com/en-US/

Goodyear is one of the world's largest tire companies, employing over 65,000 people and manufacturing its products in 49 facilities in 22 countries around the world. Its innovation centers strive to develop state-of-the-art products and services that set the technology and performance standard for the industry. Goodyear is committed to forward-thinking innovation and bringing new products to market that feature the latest advances in materials and technologies. Since its founding in 1898, it has continued to develop and manufacture consumer tires, specialty tires, and additional offerings. Its global headquarters is in Akron, OH.

Positions Available: Full-time & Internship International Sponsorship: No

Hartland

http://www.hartland.com/

Hartland is Cleveland-based independent institutional and wealth advisory firm committed to helping clients meet their objectives with appropriate risk and in a low-cost manner. This involves developing investment policy, an asset allocation plan, selecting investment managers, and reporting on investment performance. Hartland provides expertise and leadership to over 550 private clients and 115 institutions including retirement funds, endowments and foundations, public funds and healthcare organizations on more than \$18 billion of assets. Founded in 1989, Hartland has remained independent to ensure objective and effective service for their clients.

Positions Available: Full-time International Sponsorship: No

Hexpol Compounding

http://www.hpc-hq.com/en/

Hexpol Compounding is one of the world's leading groups in the development and production of advanced, high quality rubber compounds, TPE compounds, and thermoplastics compounds and is one of only a few truly global suppliers in the industry. Hexpol Compounding includes 33 production facilities worldwide, including a rubber processing facility in Burton, OH. Hexpol produces a wide range of products, and operates in markets including automotive, aerospace, energy & oil, water treatment, pharmaceuticals, home appliances, and construction.

Positions Available: Full-time International Sponsorship: No

Hyland Software

https://www.hyland.com/

Hyland is a partner in digital transformation, helping more than 19,000 organizations manage critical content and information, simplify processes, and connect systems with flexible software solutions. In an effort to empower customers to grow and innovate with confidence, Hyland values efficiency and agility. Hyland is the developer of enterprise content management and process management software suite, OnBase. Applications of the suite are used in healthcare, finance, insurance, government, higher education, and manufacturing. Hyland is a global organization; the global headquarters is located in Westlake, OH.

Positions Available: Full-time International Sponsorship: Maybe

Kent State University

https://www.kent.edu/

Kent State University is one of the largest university systems in the nation with 8 OH locations, 6 other US locations, and 4 locations worldwide. It is was recently ranked in the top tier of the 2017 edition of *Best Colleges by US News & World Report* with including on the Best National Universities list. Kent has been recognized as a "Great College to Work For" by the Chronicle of Higher Education 8 times. With over 3,100 staff members, Kent State looks to continue to attract, motivate, develop, and retain talented individuals.

Positions Available: Full-time International Sponsorship: Maybe

The Lubrizol Corporation

https://www.lubrizol.com/

The Lubrizol Corporation is a technology-driven global company that combines specialty chemicals to optimize the quality, performance, and value of customers' products while reducing the environmental impact. Lubrizol may not be a common household name, but their products and technologies are used every day – in clothing, medicine, plumbing devices, vehicles, toiletries, and electronic devices. Headquartered in Wickliffe, OH, Lubrizol is a global company with over 9000 employees worldwide.

Positions Available: Internship International Sponsorship: No

Medical Mutual

https://www.medmutual.com/

Medical Mutual is the oldest and largest health insurer in Ohio, headquartered in Cleveland with offices throughout the state. Medical Mutual has been serving their members and the Ohio communities where they live and work. For 80 years, they have been striving to be the health insurance choice of Ohioans, providing access to quality, high-value health coverage, and helping make Ohio the best it can be.

Positions Available: Full-time & Internship International Sponsorship: Yes

Nestle USA

https://www.nestleusa.com/

Nestle is the world's largest food and beverage company, with more than 2000 brands ranging from global icons to local favorites. They are present in 191 countries around the world. Nestle's purpose is enhancing quality of life and contributing to a healthier future, helping shape a better and healthier world and inspiring people to live healthier lives. For over 150 years, Nestle has been enabling healthier and happier lives through their baby foods, cereals, bottled waters, coffee, ice creams, frozen foods, and pet care products. Nestle employs over 328,000 people in offices worldwide, including an expanding Cleveland campus in Solon and opportunities throughout the United States.

Positions Available: Full-time International Sponsorship: No

Newry Corp

http://newrycorp.com/

Newry Corp is a management consulting firm that works with manufacturing and materials innovators to find new opportunities and promote growth. Newry's clients are high-level decision-makers whose choices directly affect the success of their companies, as well as the composition of products and processes that reach millions of people every day. Founded in 1987, Newry has broadened its client base and works primarily with Fortune 500 or 1000 companies to identify new applications for emerging and existing technologies, develop strategies for market entry and product commercialization, and maximize clients' potential in rapidly changing markets. Newry is based on Lakewood, OH.

Positions Available: Full-time International Sponsorship: No

Plug and Play Cleveland

http://plugandplaytechcenter.com/cleveland/

Plug and Play is a global innovation platform, connecting startups to corporations and investing in over 100 companies each year. Plug and Play has 22 locations worldwide, including a Cleveland branch, the latest addition to their global family. The Cleveland accelerator, in collaboration with the Cleveland Clinic and JumpStart, creates an environment that empowers entrepreneurs to connect with investors and develop cutting-edge technology and digital health innovation. Plug and Play, Cleveland, will be sharing a table with CWRU LaunchNet.

Positions Available: Full-time & Internship

PPG

http://corporate.ppg.com/Home.aspx

PPG is a global supplier of paints, coatings, optical products, and specialty materials headquartered in Pittsburgh, PA with over 47,000 employees worldwide. PPG offers career opportunities across the globe, but they are specifically recruiting for MBA students with purchasing and sourcing experience. Richard Ferling, *Manager of Manufacturing & Technical for PPG Industries* in Strongsville, OH, is hiring for two positions, one with responsibility for MRO and the other for Capital Procurement. Responsibilities include: managing competitive sourcing of ~\$50MM MRO/Capital spend for PPG, developing multi-year strategies utilizing Nine Step Strategic Sourcing Process, and evaluating, recommending, and driving change.

Positions Available: Full-time & Internship International Sponsorship: Maybe