

# ROMAN M. SHEREMETA

## CURRICULUM VITAE

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Weatherhead School of Management  
Case Western Reserve University  
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## EDUCATION

Ph.D., Economics, Krannert School of Management, Purdue University August 2009  
M.A., Economics, Krannert School of Management, Purdue University May 2006  
B.A., Civil Law, Precarpathian National University, Ukraine June 2004  
B.A., Economics, National Technical University, Ukraine, *Summa Cum Laude* June 2003

## PROFESSIONAL EMPLOYMENT

Associate Professor of Economics 2019 - Present  
Weatherhead School of Management, Case Western Reserve University  
Faculty Director of the MBA Programs 2019 - Present  
Weatherhead School of Management, Case Western Reserve University  
Assistant Professor of Economics 2013 - 2019  
Weatherhead School of Management, Case Western Reserve University  
Associate Professor of Economics 2013 - 2014  
Argyros School of Business and Economics, Chapman University  
Assistant Professor of Economics 2009 - 2013  
Argyros School of Business and Economics, Chapman University  
Instructor 2004 - 2009  
Krannert School of Management, Purdue University

## AFFILIATIONS & VISITING POSITIONS

Fellow 2019 - Present  
Global Labor Organization  
Research Affiliate 2014 - Present  
Economic Science Institute, Chapman University  
Research Associate 2011 - 2013  
Economic Science Institute, Chapman University  
Research Associate 2011 - 2012  
Max Planck Institute, Munich, Germany  
Associate Fellow 2009 - Present  
Purdue University Teaching Academy, Purdue University

## EDITORIAL POSITIONS

Associate Editor, <i>Journal of Behavioral and Experimental Economics</i>	2020 - Present
Associate Editor, <i>Journal of Economic Behavior and Organization</i>	2013 - 2018
Editor, Special Issue, <i>Journal of Economic Behavior and Organization</i>	January 2018
Editor, Special Issue, <i>Journal of Economic Psychology</i>	December 2017
Editor, Special Issue, <i>Games</i>	January 2017

## RESEARCH INTERESTS

Experimental Economics, Behavioral Economics, Conflict, Conflict Resolution, Game Theory, Industrial Organization, Public Economics, Labor Economics

## TEACHING EXPERIENCE

Experimental Economics, Behavioral Economics, Collective Action, Game Theory, Microeconomics, Managerial Economics, Negotiation and Conflict Resolution

## PROFESSIONAL AFFILIATIONS

American Economic Association, Econometric Society, Economic Science Association, European Economic Association, Royal Economic Society, Southern Economic Association, Western Economic Association International

## ACHIEVEMENTS & HONORS

<i>Emerging Impact Award</i> , Weatherhead School of Management	May 2019
<i>Best 40 Under 40 Professors</i> , Poets & Quants	April 2019
<i>Smith Ascending Scholar Prize</i> , IFREE	August 2018
<i>Top Young Economists</i> (ranked #1), REPEC	May 2018
<i>Management Science Service Award</i> , Management Science	September 2017
<i>Outstanding Reviewer</i> , Elsevier	December 2015
<i>Top Economic Thinkers</i> (ranked #1), Forbes	October 2015
<i>Emerging Impact Award</i> , Weatherhead School of Management	May 2015
<i>Recognition for Mentorship</i> , Wolstein Society	April 2015
<i>Top Economic Thinkers</i> , Forbes	July 2014
<i>Certificate of Teaching Recognition</i> , Alpha Kappa Psi	March 2012
<i>Best Paper by a Young Researcher Award</i> , John Dickhaut Conference	January 2012
<i>Outstanding Instruction Professor</i> , Chapman University	May 2011
<i>Associate Fellow</i> , Purdue University Teaching Academy	May 2009
<i>Award for Distinguished Teaching</i> , Krannert School of Management	May 2009
<i>Doctoral Student Service Award</i> , Krannert School of Management	December 2008
<i>Award for Outstanding Teaching</i> , Purdue University	May 2008
<i>Teacher Certificate</i> , Purdue University	May 2008
<i>Robert W. Johnson Award for Distinguished Research</i> , Purdue University	December 2007

<i>Award for Distinguished Teaching</i> , Krannert School of Management	August 2007
<i>Recognition for Teaching Excellence</i> , Krannert School of Management	August 2007
<i>Award for Distinguished Teaching</i> , Krannert School of Management	May 2006
<i>Recognition for Teaching Excellence</i> , Krannert School of Management	May 2006
<i>Recognition for Teaching Excellence</i> , Krannert School of Management	December 2004
<i>Award for Outstanding Research</i> , National Technical University	March 2003

## GRANTS

<i>Research Grant</i> , Intramural Weatherhead Faculty Funding	2019 - 2020
<i>Research Grant</i> , CWRU Think Big Initiative	2019 - 2020
<i>Research Grant</i> , Intramural Weatherhead Faculty Funding	2017 - 2018
<i>Research Grant</i> , Intramural Weatherhead Faculty Funding	2016 - 2017
<i>Research Grant</i> , Intramural Weatherhead Faculty Funding	2015 - 2016
<i>Research Grant</i> , Science of Philanthropy Initiative	2014 - 2015
<i>Research Grant</i> , National Science Foundation, China	2013 - 2015
<i>Research Grant</i> , Leatherby Center for Entrepreneurship	2013 - 2014
<i>Research Grant</i> , Koch Foundation	2012 - 2013
<i>Research Grant</i> , Max Planck Institute	2011 - 2014
<i>Research Grant</i> , Funding Research on Terrorism	2010 - 2011
<i>Research Grant</i> , Economic Science Institute	2010 - 2011
<i>Research Grant</i> , University of Canterbury	2009 - 2010
<i>Research Grant</i> , Network for Computational Nanotechnology	2009 - 2010
<i>Dissertation Grant</i> , National Science Foundation (SES-0751081)	2008 - 2010
<i>Research Grant</i> , Purdue Research Foundation	2007 - 2008

## PUBLICATIONS

70. "On the Consistency of Cognitive Load," with Cary Deck and Salar Jahedi, *European Economic Review*, forthcoming.
69. "The Impact of Taxes and Wasteful Government Spending on Giving," with Neslihan Uler, *Experimental Economics*, forthcoming.
68. "Winner-Take-All and Proportional-Prize Contests: Theory and Experiment," with Tim Cason and Will Masters, *Journal of Economic Behavior and Organization*, 2020, 175, 314-327.
67. "War and Conflict in Economics: Theories, Applications, and Recent Trends," with Erik Kimbrough and Kevin Laughren, *Journal of Economic Behavior and Organization*, 2020, 178, 998-1013.
66. "Theories of Conflict and War," with Erik Kimbrough, *Journal of Economic Behavior and Organization*, 2019, 159, 384-387.
65. "The Tug-of-War in the Laboratory," with Cary Deck, *European Journal of Political Economy*, 2019, 60, 1-12.

64. "Adding Tournament to Tournament: Combining Between-Team and Within-Team Incentives," with Michael Majerczyk and Yu Tian, *Journal of Economic Behavior and Organization*, 2019, 166, 1-11.
63. "The Attack and Defense Games," *Behavioral and Brain Sciences*, 2019, 42, 41-43.
62. "New Hampshire Effect: Behavior in Sequential and Simultaneous Multi-Battle Contest," with Shakun Mago, *Experimental Economics*, 2019, 22, 325-349.
61. "The Attack and Defense of Weakest-Link Networks," with Dan Kovenock and Brian Roberson, *Public Choice*, 2019, 179, 175-194.
60. "Status and the Demand for Visible Goods: Experimental Evidence on Conspicuous Consumption," with David Clingingsmith, *Experimental Economics*, 2018, 21, 877-904.
59. "Behavior in Group Contests: A Review of Experimental Research," *Journal of Economic Surveys*, 2018, 32, 683-704.
58. "Trust, Reciprocity and Rules," with Tom Rietz, Eric Schniter and Tim Shields, *Economic Inquiry*, 2018, 56, 1526-1542.
57. "Loss Aversion and the Quantity-Quality Tradeoff," with Jared Rubin and Anya Samek, *Experimental Economics*, 2018, 21, 292-315.
56. "Multi-Battle Contests: An Experimental Study," with Shakun Mago, *Southern Economic Journal*, 2017, 84, 407-425.
55. "Economics and Psychology of Contests," with Changxia Ke and Lionel Page, *Journal of Economic Psychology*, 2017, 63, 83-85.
54. "Asymmetric and Endogenous Within-Group Communication in Competitive Coordination Games," with Tim Cason and Jingjing Zhang, *Experimental Economics*, 2017, 20, 946-972.
53. "A Study of the Triggers of Conflict and Emotional Reactions," with Mike Caldara, Mike McBride and Matt McCarter, *Games*, 2017, 8(21), 1-12.
52. "Deception and Reception: The Behavior of Information Providers and Users," with Tim Shields, *Journal of Economic Behavior and Organization*, 2017, 137, 445-456.
51. "Selective Recognition: How to Recognize Donors to Increase Charitable Giving," with Anya Samek, *Economic Inquiry*, 2017, 55, 1489-1496.
50. "The Pros and Cons of Workplace Tournaments," *IZA World of Labor*, 2016, 302, 1-10.
49. "Principal-Agent Settings with Random Shocks," with Jared Rubin, *Management Science*, 2016, 62, 985-999.

48. "The Paradox of Misaligned Profiling: Theory and Experimental Evidence," with Charlie Holt, Andrew Kydd and Laura Razzolini, *Journal of Conflict Resolution*, 2016, 60, 482-500.
47. "Facing Your Opponents: Social Identification and Information Feedback in Contests," with Shakun Mago and Anya Samek, *Journal of Conflict Resolution*, 2016, 60, 459-481.
46. "When Identifying Contributors is Costly: An Experiment on Public Goods," with Anya Samek, *Southern Economic Journal*, 2016, 82, 801-808.
45. "The Gender Difference in the Value of Winning," with Zhuoqiong Chen and David Ong, *Economics Letters*, 2015, 137, 226-229.
44. "A Survey of Experimental Research on Contests, All-Pay Auctions and Tournaments," with Emmanuel Dechenaux and Dan Kovenock, *Experimental Economics*, 2015, 18, 609-669.
43. "Conflicted Emotions Following Trust-based Interaction," with Eric Schniter and Tim Shields, *Journal of Economic Psychology*, 2015, 51, 48-65.
42. "Endowment Origin, Demographic Effects and Individual Preferences in Contests," with Curtis Price, *Journal of Economics and Management Strategy*, 2015, 24, 597-619.
41. "Strategically Equivalent Contests," with Subhasish Chowdhury, *Theory and Decision*, 2015, 78, 587-601.
40. "Commitment Problems in Conflict Resolution," with Jared Rubin, Erik Kimbrough and Tim Shields, *Journal of Economic Behavior and Organization*, 2015, 112, 33-45.
39. "Divided Loyalists or Conditional Cooperators? Creating Consensus About Cooperation in Multiple Simultaneous Social Dilemmas," with Matt McCarter and Anya Samek, *Group and Organization Management*, 2014, 39, 744-771.
38. "Predictable and Predictive Emotions: Explaining Cheap Signals and Trust Re-Extension," with Eric Schniter, *Frontiers in Behavioral Neuroscience*, 2014, 8, 1-18.
37. "Recognizing Contributors: An Experiment on Public Goods," with Anya Samek, *Experimental Economics*, 2014, 17, 673-690.
36. "Why Can't We Be Friends? Entitlements and the Costs of Conflict," with Erik Kimbrough, *Journal of Peace Research*, 2014, 51, 487-500.
35. "Overbidding and Overspreading in Rent-Seeking Experiments: Cost Structure and Prize Allocation Rules," with Subhasish Chowdhury and Ted Turocy, *Games and Economic Behavior*, 2014, 87, 224-238.
34. "Three-Player Trust Game with Insider Communication," with Jingjing Zhang, *Economic Inquiry*, 2014, 52, 576-591.

33. "When Parity Promotes Peace: Resolving Conflict Between Asymmetric Agents," with Erik Kimbrough and Tim Shields, *Journal of Economic Behavior and Organization*, 2014, 99, 96-108.
32. "Do Liars Believe? Beliefs and Other-Regarding Preferences in Sender-Receiver Games," with Tim Shields, *Journal of Economic Behavior and Organization*, 2013, 94, 268-277.
31. "Transparency, Efficiency and the Distribution of Economic Welfare in Pass-Through Investment Trust Games," with Tom Rietz, Tim Shields and Vernon Smith, *Journal of Economic Behavior and Organization*, 2013, 94, 257-267.
30. "Building and Rebuilding Trust with Promises and Apologies," with Eric Schniter and Daniel Sznycer, *Journal of Economic Behavior and Organization*, 2013, 94, 242-256.
29. "Resource Allocation Contests: Experimental Evidence," with David Schmidt, Robert Shupp and James Walker, *Journal of Economic Psychology*, 2013, 39, 257-267.
28. "Top Guns May Not Fire: Best-Shot Group Contests with Group-Specific Public Good Prizes," with Subhasish Chowdhury and Dongryul Lee, *Journal of Economic Behavior and Organization*, 2013, 92, 94-103.
27. "Overbidding and Heterogeneous Behavior in Contest Experiments," *Journal of Economic Surveys*, 2013, 27, 491-514.
26. "Best-of-Three Contest Experiments: Strategic Versus Psychological Momentum," with Shakun Mago and Andrew Yates, *International Journal of Industrial Organization*, 2013, 31, 287-296.
25. "Side-Payments and the Costs of Conflict," with Erik Kimbrough, *International Journal of Industrial Organization*, 2013, 31, 278-286.
24. "An Experimental Investigation of Colonel Blotto Games," with Subhasish Chowdhury and Dan Kovenock, *Economic Theory*, 2013, 52, 833-861.
23. "Simultaneous Decision-Making in Competitive and Cooperative Games," with Anya Samek, *Economic Inquiry*, 2013, 51, 1311-1323.
22. "You Can't Put Old Wine in New Bottles: The Effect of Newcomers on Coordination in Groups," with Matt McCarter, *PLOS ONE*, 2013, 8, 1-9.
21. "Fight or Flight? Defending Against Sequential Attacks in the Game of Siege," with Cary Deck, *Journal of Conflict Resolution*, 2012, 56, 1069-1088.
20. "Communication and Efficiency in Competitive Coordination Games," with Tim Cason and Jingjing Zhang, *Games and Economic Behavior*, 2012, 76, 26-43.
19. "Behavioral Spillovers in Coordination Games," with Tim Cason and Anya Savikhin, *European Economic Review*, 2012, 56, 233-245.

18. "Multiple Equilibria in Tullock Contests," with Subhasish Chowdhury, *Economics Letters*, 2011, 112, 216-219.
17. "Endowment Effects in Contests," with Curtis Price, *Economics Letters*, 2011, 111, 217-219.
16. "A Generalized Tullock Contest," with Subhasish Chowdhury, *Public Choice*, 2011, 147, 413-420.
15. "Contest Design: An Experimental Investigation," *Economic Inquiry*, 2011, 49, 573-590.
14. "Expenditures and Information Disclosure in Two-Stage Political Contests," *Journal of Conflict Resolution*, 2010, 54, 771-798.
13. "Entry into Winner-Take-All and Proportional-Prize Contests: An Experimental Study," with Tim Cason and Will Masters, *Journal of Public Economics*, 2010, 94, 604-611.
12. "Experimental Comparison of Multi-Stage and One-Stage Contests," *Games and Economic Behavior*, 2010, 68, 731-747.
11. "Can Groups Solve the Problem of Over-Bidding in Contests?" with Jingjing Zhang, *Social Choice and Welfare*, 2010, 35, 175-197.

#### BOOK CHAPTERS & INVITED PUBLICATIONS

10. "Experimental Research on Contests," *The New Palgrave Dictionary of Economics*, Palgrave Macmillan, Eds., 2019, London: Palgrave Macmillan, pp. 1-8.
9. "When Income Depends on Performance and Luck: The Effects of Culture and Information on Giving," with Pedro Rey-Biel and Neslihan Uler, *Experimental Economics and Culture*, Gunnthorsdottir, A., Norton, D., Caprar, D.V., Eds., 2018, Emerald Publishing, pp.167 - 203.
8. "The Impact of the Reformation on the Economic Development of Western Europe," with Vernon Smith, *The Reformation: European Success and a Chance for Ukraine*, Sheremeta, R.M., Romanenko, O., Eds., 2017, Kyiv: Summit, pp. 13-33.
7. "The Impact of the Reformation on the Legal System of Western Europe," with Elena Lvova, Peter Nagy and Laurence Wilkinson, *The Reformation: European Success and a Chance for Ukraine*, Sheremeta, R.M., Romanenko, O., Eds., 2017, Kyiv: Summit, pp. 35-48.
6. "The Reformation and Responsible Management," with Olga Romanenko and Pavel Unguryan, *The Reformation: European Success and a Chance for Ukraine*, Sheremeta, R.M., Romanenko, O., Eds., 2017, Kyiv: Summit, pp. 173-190.
5. "Behavioral Dimensions of Contests," *Companion to the Political Economy of Rent Seeking*, Congleton, R.D., Hillman, A.L., Eds., 2015, London: Edward Elgar, pp. 150-164.

4. "Perfect-Substitutes, Best-Shot, and Weakest-Link Contests between Groups," *Korean Economic Review*, 2011, 27, 5-32.
3. "Essays on Experimental Investigation of Lottery Contests," *ProQuest Dissertations and Theses*, 2009, pp. 1-197.
2. "Designing the Optimal Housing Market," with Mykola Danylyuk, *Problems of Regional Economic Development*, Tkachuk, I.G., Ed., 2007, Ivano-Frankivsk: Precarpathian Press, pp. 197-207.

## BOOKS

1. "The Reformation: European Success and a Chance for Ukraine," with Olga Romanenko, Kyiv: Summit, 2017.

## WORKING PAPERS AND WORK IN PROGRESS

- "Impulsive Behavior in Competition: Testing Theories of Overbidding in Rent-Seeking Contests," *Games and Economic Behavior*, revise and resubmit.
- "Status and Economic Rents: Experimental Evidence on the Matthew Effect," with David Clingingsmith, *Management Science*, revise and resubmit.
- "Designing Contests between Heterogeneous Contestants: An Experimental Study of Tie-Breaks and Bid-Caps in All-Pay Auctions," with Aniol Llorente-Saguer and Nora Szech, *European Economic Review*, forthcoming.
- "Testing Conflict Theory in the Field: A Field Experiment in Swimming Pools," with Loukas Balafoutas and Marco Faravelli.
- "Save to Win: Using Prize-Linked Savings to Promote Savings in Development Countries," with Bryan McCannon and Zachary Rodriguez.
- "Identity and the Escalation of Conflict: Theory and Experiment," with Mike Caldara, Mile McBride and Matt McCarter.
- "An Experimental Study of Alliance Constellation in Supply Chain," with Matt McCarter and Anya Samek.
- "Limitations to Signaling Trust with All or Nothing Investments," with Eric Schniter and Tim Shields.
- "Testing Canonical Tournament Theory: On the Impact of Risk, Social Preferences and Utility Structure," with Steven Wu.
- "Sustaining Cooperation through Communication and Ostracism," with Steven Tucker and Jingjing Zhang.



“Skill, Effort and Luck in Principal-Agent Settings,” with Jared Rubin.

“Behavior in All-Pay and Winner-Pay Auctions with Identity-Dependent Externalities,” with Bettina Klose.

“Behavior in All-Pay Auctions with Ties,” with Alan Gelder and Dan Kovenock.

“Competition between and within Universities: Theoretical and Experimental Investigation of Group Identity and the Desire to Win,” with Zhuoqiong Chen and David Ong.

“Disentangling In-group and Out-group Motives in Group Conflicts: An Experimental Study,” with Anwesha Mukherjee.

“Decision-making under Risk and Ambiguity: A Survey of Models,” with Mohamed Komaki and M. Komaki and Behnam Malakooti.

## REFEREEING FOR JOURNALS

*American Economic Review, American Economic Journal: Applied Economics, American Economic Journal: Microeconomics, American Journal of Agricultural Economics, American Political Science Review, Autonomous Agents and Multi-Agent Systems, Canadian Journal of Economics, Cognition, Conflict Management and Peace Science, Defence and Peace Economics, Econometrica, Economic Inquiry, Economic Journal, Economic Research and Electronic Networking, Economic Theory, Economics and Philosophy, Economics Bulletin, Economics Letters, Economics of Governance, European Economic Review, European Journal of Operational Research, European Journal of Political Economy, Evolution and Human Behavior, Experimental Economics, Frontiers Neuroscience, Games, Games and Economic Behavior, Group Decision and Negotiation, International Economic Review, International Economics and Economic Policy, International Journal of Clinical Practice, International Journal of Game Theory, International Journal of Industrial Organization, International Journal of Production Economics, Journal of Behavioral and Experimental Economics, Journal of Behavioral and Experimental Finance, Journal of Conflict Resolution, Journal of Economic Behavior and Organization, Journal of Economic Education, Journal of Evolutionary Economics, Journal of the Economic Science Association, Journal of Economic Surveys, Journal of Economic Interaction and Coordination, Journal of Economic Psychology, Journal of Economic Theory, Journal of Economics and Management Strategy, Journal of Environmental Economics and Management, Journal of Institutional and Theoretical Economics, Journal of Management Studies, Journal of Mathematical Economics, Journal of Media Economics, Journal of Operations Management, Journal of Peace Research, Journal of Political Economy, Journal of Public Economic Theory, Journal of Public Economics, Journal of Socio-Economics, Journal of the European Economic Association, Journal of the Experimental Analysis of Behavior, Journal of the Operational Research Society, Judgment and Decision Making, Labour Economics, Land Economics, Management Science, Organization Science, Oxford Economic Papers, Philosophical Transactions B, PLOS ONE, Political Behavior, Psychological Science, Public Choice, Review of Economic Design, Review of Economics and Statistics, Review of Industrial Organization, SAGE Open, Scandinavian Journal of Economics, Social Choice and Welfare, Social Psychological and Personality Science, Southern Economic Journal, Strategic Behavior and the Environment, The B.E. Journal of Economic Analysis and Policy, Theory and Decision*

## REVIEWING FOR RESEARCH FOUNDATIONS AND PUBLISHERS

*Austrian Science Foundation, Cambridge University Press, Czech Science Foundation, German Research Foundation, International Foundation for Research in Experimental Economics, Israel Science Foundation, National Science Foundation, Norton Publishing Company, Oxford University Press, Palgrave Macmillan, SAGE Publishing, Social Sciences and Humanities Research Council of Canada, Swiss National Science Foundation*

## SERVICE

Attorney General's Opioid Task Force, The State of Ohio	2019 - Present
Proposal Evaluation Committee, IFREE	2019 - Present
Online Initiatives Committee, Weatherhead School of Management	2019 - 2020
Strategic Planning Committee, Weatherhead School of Management	2019 - 2020
DBA Curriculum Planning Committee, Weatherhead School of Management	2019 - 2020
Senator, Weatherhead School of Management, Case Western Reserve University	2018 - Present
Graduate Programs Curriculum Committee, Weatherhead School of Management	2018 - Present
Grade Grievance Committee, Weatherhead School of Management	2017 - 2020
Faculty Advisor, Case Chess Club, Case Western Reserve University	2016 - Present
Faculty Advisor, Public Speaking Club, Case Western Reserve University	2016 - Present
Marshal, Weatherhead School of Management, Case Western Reserve University	2015 - Present
McMyler Committee, Weatherhead School of Management	2014 - 2016
Program Assessment Committee, Weatherhead School of Management	2014 - 2015
Faculty Advisor, International Justice Mission, Chapman University	2012 - 2013
Undergraduate Curriculum Committee, Argyros School of Business and Economics	2012 - 2013
Senator, Argyros School of Business and Economics, Chapman University	2012 - 2013
Faculty Advisor, Outside the Fence, Chapman University	2011 - 2013
Faculty Advisor, Campus Crusade for Christ, Chapman University	2011 - 2013
Faculty Advisor, Fellowship of Christian Athletes, Chapman University	2010 - 2013
President, Krannert Doctoral Student Association, Purdue University	2008 - 2009
Purdue Graduate Student Libraries Council, Purdue University	2006 - 2009
Vice President, Krannert Doctoral Student Association, Purdue University	2007 - 2008
Coordinator, Peer Evaluation Program, Krannert School of Management	2007 - 2008
Senator, Purdue Graduate Student Government, Purdue University	2006 - 2007

## GRADUATE STUDENTS

Surendra Khambete, Ph.D. in Management, Designing Sustainable Systems, Case Western Reserve University	2019 - Present
Abdulaziz Altowijri, Ph.D. in System Engineering, Electrical Engineering and Computer Science Department, Case Western Reserve University	2019 - Present
Camelia Al-Najjar, Ph.D. in System Engineering, Electrical Engineering and Computer Science Department, Case Western Reserve University	2018 - Present
Charles Bishop, Doctor of Management, Weatherhead School of Management, Case Western Reserve University	2016 - 2017
Minoo Modaresnezhad, Ph.D. in Information Systems and Supply Chain	2015 - 2017

Management, Bryan School of Business, University of North Carolina Mohamed Komaki, Ph.D. in System Engineering, Electrical Engineering and Computer Science Department, Case Western Reserve University	2015 - 2017
Jimeka Holloway, Ph.D. in Management, Weatherhead School of Management, Case Western Reserve University	2015 - 2017
Alperen Manisaligil, Ph.D. in Organizational Behavior, Weatherhead School of Management, Case Western Reserve University	2014 - Present

## MEDIA & PRESS

*Forbes, FOX News, NBC News, NPR, Science Daily, Think Magazine, The National, Voice of America, Kyiv Post, Vox Ukraine, Wall Street Journal, WKSU, WTAM, WTOC News*

## KEYNOTE PRESENTATIONS

<i>The American Chamber of Commerce in Ukraine</i> , Kyiv, Ukraine	November, 2020
<i>Large Farm Management</i> , Kyiv, Ukraine	September 2020
<i>Asia Pacific IO Conference</i> , U Melbourne, Melbourne, Australia	December 2018
<i>Economics and Biology of Contests Conference</i> , QUT, Brisbane, Australia	February 2016
<i>Evolution and Warfare Conference</i> , U Tennessee, Knoxville, TN	September 2015

## CONFERENCES & PRESENTATIONS

<i>University Seminar</i> , Danylo University, Ivano Frankivsk, Ukraine	September 2020
<i>Global ESA Conference</i> , Online	June 2020
<i>University Seminar, National University of Ostroh Academy</i> , Ostroh, Ukraine	May 2020
<i>Post-Pandemic Economy</i> , Kiev, Ukraine	May 2020
<i>World After COVID-19</i> , Seattle, WA	April 2020
<i>Economics Seminar</i> , NYU, Abu Dhabi, United Arab Emirates	February 2020
<i>Economics Seminar</i> , U Heidelberg, Heidelberg, Germany	November 2019
<i>University Seminar</i> , Ukrainian Catholic University, Kyiv, Ukraine	November 2019
<i>Economics Seminar</i> , Kyiv School of Economics, Kyiv, Ukraine	June 2019
<i>Economics Seminar</i> , IFNTUOG, Ivano Frankivsk, Ukraine	June 2019
<i>University Seminar</i> , Stefanyk National U, Ivano Frankivsk, Ukraine	June 2019
<i>University Seminar</i> , Donbass State Pedagogical U, Slovyansk, Ukraine	June 2019
<i>University Seminar</i> , Donbass Engineering Academy, Kramatorsk, Ukraine	June 2019
<i>University Seminar</i> , Kryvyi Rih Institute of Economics, Kryvyi Rih, Ukraine	June 2019
<i>University Seminar</i> , Khmelnytskyi National University, Khmelnytskyi, Ukraine	June 2019
<i>Economics Seminar</i> , UTS, Sydney, Australia	May, 2019
<i>Economics Seminar</i> , U Queensland, Brisbane, Australia	May, 2019
<i>IFREE Lecture</i> , Chapman U, Orange, CA	February 2019
<i>IFREE Workshop in Experimental Economics</i> , Chapman U, Orange, CA	January 2019
<i>AEA Meetings</i> , Atlanta, GA	January 2019
<i>Cultural Transmission and Social Norms Workshop</i> , MIT, Boston, MA	December 2018
<i>Economics Seminar</i> , U Melbourne, Melbourne, Australia	December 2018
<i>SEA Conference</i> , Washington, DC	November 2018

<i>North American ESA Conference</i> , Antigua, Guatemala	October 2018
<i>Economics Seminar</i> , U Innsbruck, Innsbruck, Austria	May 2018
<i>Economics Seminar</i> , U Vienna, Vienna, Austria	May 2018
<i>University Seminar</i> , Zhytomyr State Technological U, Zhytomyr, Ukraine	May 2018
<i>University Seminar</i> , Odessa Law Academy, Kyiv, Ukraine	May 2018
<i>University Seminar</i> , Grinchenko Kyiv U, Kyiv, Ukraine	May 2018
<i>University Seminar</i> , Shevchenko U, Kyiv, Ukraine	May 2018
<i>University Seminar</i> , Donetsk National U, Vinnytsia, Ukraine	May 2018
<i>University Seminar</i> , U of Environmental Engineering, Rivne, Ukraine	May 2018
<i>University Seminar</i> , Lviv Polytechnic National U, Lviv, Ukraine	May 2018
<i>Economics Seminar</i> , Ivan Franko National U, Lviv, Ukraine	May 2018
<i>Economics Seminar</i> , IFNTUOG, Ivano Frankivsk, Ukraine	May 2018
<i>University Seminar</i> , Stefanyk National U, Ivano Frankivsk, Ukraine	May 2018
<i>Economics Seminar</i> , UTS, Sydney, Australia	March 2018
<i>Economics Seminar</i> , U Alabama, Tuscaloosa, AL	January 2018
<i>University Seminar</i> , Samford U, Birmingham, AL	January 2018
<i>Economic Shifts in the 21st Century</i> , Shevchenko U, Kyiv, Ukraine	November 2017
<i>North American ESA Conference</i> , Richmond, VA	October 2017
<i>Economics Seminar</i> , NYU, New York City, NY	October 2017
<i>University Seminar</i> , National Academy of Statistics, Kyiv, Ukraine	September 2017
<i>University Seminar</i> , National Pedagogical Dragomanov U, Kyiv, Ukraine	September 2017
<i>University Seminar</i> , Grinchenko Kyiv U, Kyiv, Ukraine	September 2017
<i>Economics Seminar</i> , Kyiv National Economic U, Kyiv, Ukraine	September 2017
<i>Economics Seminar</i> , Ivan Franko National U, Lviv, Ukraine	September 2017
<i>University Seminar</i> , Chernivtsi National U, Chernivtsi, Ukraine	September 2017
<i>University Seminar</i> , Ternopil National Economic U, Ternopil, Ukraine	September 2017
<i>Economics Seminar</i> , West Virginia U, Morgantown, WV	September 2017
<i>Concerns for Status and Social Image</i> , WZB, Berlin, Germany	June 2017
<i>Lessons of the Reformation</i> , Stefanyk National U, Ivano Frankivsk, Ukraine	June 2017
<i>Economics Seminar</i> , IFNTUOG, Ivano Frankivsk, Ukraine	June 2017
<i>Economics Seminar</i> , Kyiv School of Economics, Kyiv, Ukraine	June 2017
<i>Economics Seminar</i> , Odessa National Economic U, Odessa, Ukraine	June 2017
<i>University Seminar</i> , Odessa National Polytechnic U, Odessa, Ukraine	June 2017
<i>University Seminar</i> , Admiral Makarov National U, Mykolaiv, Ukraine	June 2017
<i>University Seminar</i> , Mohyla Black Sea State U, Mykolaiv, Ukraine	June 2017
<i>University Seminar</i> , Kherson State Agricultural U, Kherson, Ukraine	June 2017
<i>University Seminar</i> , Kherson State U, Kherson, Ukraine	June 2017
<i>University Seminar</i> , U Kharkiv, Kharkiv, Ukraine	June 2017
<i>University Seminar</i> , Kyiv National U of Trade and Economics, Kyiv, Ukraine	May 2017
<i>A Conference Dedicated to the Reformation</i> , Shevchenko U, Kyiv, Ukraine	May 2017
<i>Experimental Public Choice</i> , Lille Catholic U, Lille, France	May 2017
<i>Decision Making and Contest Theory</i> , Bar Ilan U, Tel Aviv, Israel	January 2017
<i>Economics Seminar</i> , Tulane U, New Orleans, LA	November 2016
<i>Experimental Finance Association Conference</i> , Tucson, AZ	November 2016
<i>North American ESA Conference</i> , Tucson, AZ	November 2016
<i>Northeast Ohio Economics Workshop</i> , Cleveland State U, Cleveland, OH	November 2016
<i>Economics Seminar</i> , U Dayton, Dayton, OH	September 2016
<i>University Seminar</i> , Shevchenko U, Kyiv, Ukraine	September 2016
<i>University Seminar</i> , Kyiv National U of Trade and Economics, Kyiv, Ukraine	September 2016

<i>University Seminar, Stefanyk National U, Ivano Frankivsk, Ukraine</i>	September 2016
<i>University Seminar, IFNTUOG, Ivano Frankivsk, Ukraine</i>	September 2016
<i>International Conference on Game Theory, Stony Brook U, Stony Brook, NY</i>	July 2016
<i>Behavioral Models of Politics, U Pittsburgh, Pittsburgh, PA</i>	May 2016
<i>Economics Seminar, U Tennessee, Knoxville, TN</i>	March 2016
<i>Economics Seminar, UTS, Sydney, Australia</i>	February 2016
<i>Economics Seminar, Monash U, Melbourne, Australia</i>	February 2016
<i>Department Seminar, CWRU, Cleveland, OH</i>	February 2016
<i>Economics Seminar, U Pittsburgh, Pittsburgh, PA</i>	October 2015
<i>Workshop in Honor of John Van Huyck, SMU, Dallas, TX</i>	October 2015
<i>North American ESA Conference, Dallas, TX</i>	October 2015
<i>Science of Philanthropy Initiative, U Chicago, Chicago, IL</i>	September 2015
<i>Summer Institute on Field Experiments, U Chicago, Chicago, IL</i>	July 2015
<i>Economics Seminar, U Munich, Munich, Germany</i>	June 2015
<i>Economics Seminar, U Innsbruck, Innsbruck, Austria</i>	June 2015
<i>Economics Seminar, U Konstanz, Konstanz, Germany</i>	June 2015
<i>SBEE Seminar, U Michigan, Ann Arbor, MI</i>	May 2015
<i>Economics Seminar, Oberlin College, Oberlin, OH</i>	November 2014
<i>SPI Annual Conference, Chicago, IL</i>	November 2014
<i>Department Seminar, CWRU, Cleveland, OH</i>	October 2014
<i>North American ESA Conference, Fort Lauderdale, FL</i>	October 2014
<i>IFREE Lecture, Chapman U, Orange, CA</i>	October 2014
<i>Economics Seminar, Cleveland State U, Cleveland, OH</i>	September 2014
<i>Economics Seminar, Cleveland Fed Reserve, Cleveland, OH</i>	August 2014
<i>Economics Seminar, U Bonn, Bonn, Germany</i>	May 2014
<i>Economics Seminar, Erasmus U, Rotterdam, Netherlands</i>	May 2014
<i>Global Ethical Leaders Society, CWRU, Cleveland, OH</i>	March 2014
<i>Research Seminar, Kent State U, Kent, OH</i>	March 2014
<i>AEA Meetings, Philadelphia, PA</i>	January 2014
<i>Economics Seminar, FSU, Tallahassee, FL</i>	November 2013
<i>North American ESA Conference, Santa Cruz, CA</i>	October 2013
<i>Research Seminar, U Exeter, Exeter, United Kingdom</i>	October 2013
<i>Economics Seminar, U East Anglia, Norwich, United Kingdom</i>	October 2013
<i>Research Seminar, U Wisconsin, Madison, WI</i>	October 2013
<i>Research Seminar, U Michigan, Ann Arbor, MI</i>	September 2013
<i>Economics Seminar, CWRU, Cleveland, OH</i>	June 2013
<i>Southwest Economic Theory Conference, Honolulu, HI</i>	March 2013
<i>Tournaments, Contests and Relative Performance, UC Merced, Fresno, CA</i>	March 2013
<i>Economics Seminar, Claremont Graduate U, Claremont, CA</i>	March 2013
<i>Research Seminar, Penn State U, State College, PA</i>	February 2013
<i>Research Seminar, U Iowa, Iowa City, IA</i>	February 2013
<i>Research Seminar, UT Dallas, Dallas, TX</i>	January 2013
<i>Economics Seminar, TA&amp;M, College Station, TX</i>	January 2013
<i>Economics Seminar, CWRU, Cleveland, OH</i>	January 2013
<i>IFREE Workshop in Experimental Economics, Chapman U, Orange, CA</i>	January 2013
<i>North American ESA Conference, Tucson, AZ</i>	November 2012
<i>Economics Seminar, Chapman U, Orange, CA</i>	September 2012
<i>International ESA Conference, NYU, New York, NY</i>	June 2012
<i>Behavioral and Experimental Economics Workshop, SCU, Santa Clara, CA</i>	May 2012

<i>Research Seminar</i> , UCSD, San Diego, CA	April 2012
<i>Economics Seminar</i> , UT Dallas, Dallas, TX	April 2012
<i>Finance Seminar</i> , TCU, Fort Worth, TX	March 2012
<i>ASREC Conference</i> , Chapman U, Orange, CA	March 2012
<i>Faculty Forum Seminar</i> , Chapman U, Orange, CA	February 2012
<i>A Conference in Memory of John Dickhaut</i> , Chapman U, Orange, CA	January 2012
<i>IFREE Workshop in Experimental Economics</i> , Chapman U, Orange, CA	January 2012
<i>North American ESA Conference</i> , Tucson, AZ	November 2011
<i>Economics Seminar</i> , Max Planck Institute, Munich, Germany	June 2011
<i>Political Economy of Conflict and Redistribution</i> , WZB, Berlin, Germany	June 2011
<i>Behavioral and Experimental Economics Symposium</i> , Maastricht, Netherlands	June 2011
<i>Workshop on Communication in Games</i> , U Zurich, Zurich, Switzerland	June 2011
<i>IFREE Workshop in Experimental Economics</i> , Chapman U, Orange, CA	January 2011
<i>AEA Meetings</i> , Denver, CO	January 2011
<i>SEA Conference</i> , Atlanta, GA	November 2010
<i>North American ESA Conference</i> , Tucson, AZ	November 2010
<i>Department Seminar</i> , Chapman U, Orange, CA	October 2010
<i>Faculty Forum Seminar</i> , Chapman U, Orange, CA	October 2010
<i>Research on Terrorism Conference</i> , UT Dallas, Dallas, TX	October 2010
<i>International ESA Conference</i> , U Copenhagen, Copenhagen, Denmark	July 2010
<i>Economics Seminar</i> , LMU, Los Angeles, CA	April 2010
<i>Economics Seminar</i> , UC Irvine, Irvine, CA	April 2010
<i>IFREE Workshop in Experimental Economics</i> , Chapman U, Orange, CA	January 2010
<i>SEA Conference</i> , San Antonio, TX	November 2009
<i>North American ESA Conference</i> , Tucson, AZ	November 2009
<i>Department Seminar</i> , Chapman U, Orange, CA	October 2009
<i>International ESA Conference</i> , Washington, D.C.	June 2009
<i>Midwest Economic Theory Conference</i> , U Iowa, Iowa City, IA	May 2009
<i>MPSA Annual Conference</i> , Chicago, IL	April 2009
<i>International Industrial Organization Conference</i> , Boston, MA	April 2009
<i>Economics Seminar</i> , Maastricht U, Maastricht, Netherlands	February 2009
<i>Research Seminar</i> , CBS, Copenhagen, Denmark	February 2009
<i>Research Seminar</i> , U Michigan, Ann Arbor, MI	January 2009
<i>Economics Seminar</i> , U Arkansas, Fayetteville, AR	January 2009
<i>Research Seminar</i> , U Massachusetts, Amherst, MA	January 2009
<i>Economics Seminar</i> , Chapman U, Orange, CA	January 2009
<i>North American ESA Conference</i> , Tucson, AZ	November 2008
<i>Economics Seminar</i> , Purdue U, West Lafayette, IN	September 2008
<i>Advances in the Theory of Contests and its Applications</i> , VIU, Venice, Italy	July 2008
<i>International ESA Conference</i> , Caltech, Pasadena, CA	June 2008
<i>Economics Seminar</i> , Purdue U, West Lafayette, IN	April 2008
<i>Economics Seminar</i> , Purdue U, West Lafayette, IN	November 2007
<i>Teaching and Learning with Technology</i> , Purdue U, West Lafayette, IN	April 2007
<i>IFREE Workshop in Experimental Economics</i> , GMU, Arlington, VA	July 2006

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